Professor Chris Droussiotis

LECTURE 13

Futures and Forwards – An Overview

Example 1

To see how futures and forwards work and how they might be useful, consider the portfolio diversification problems facing a farmer growing a single crop, let us say wheat. The entire planting season's revenue depends critically on the highly volatile crop price. The farmer can't easily diversify his position because virtually his entire wealth is tied in the crop. The miller who must purchase wheat for processing faces a portfolio problem that is the mirror image of the farmer's. He is subject to profit uncertainty because of **unpredictable future cost of the wheat**.

Both parties can reduce this source of risk if they enter into a **forward contract** calling for the farmer to deliver the wheat when harvested at a price agreed upon now, regardless of the market price at harvest time. No money needs to change hands at this time. The forward contract is simply a deferred-delivery sale of some asset with the sales price to be paid or received for delivery of the commodity. **The forward contract protects each party from future price fluctuations.**

THE FUTURES MARKET FORMALIZE AND STANDARDIZE FORWARD CONTRACTING. Buyers and sellers do not have to rely on a chance matching of their interests; they can trade in centralized futures market (standardized contracts with size, grade of commodity, contract delivery dates) – this creates liquidity

- Future contracts (differ from forwards) call for daily settling up of any gains and loses on the contract in contrast, the forward contracts, no money changes hands until delivery date.
- In centralized market, buyers and sellers can trade through brokers without personally searching for trading partners

Basics:

- Futures Price (agreed upon price of a commodity at delivery)
- Delivery date (maturity date)
- Grades (for agriculture commodity set different grades...i.e. No 2 hard winter wheat or No1 soft red wheat)
- Delivery is also specified (warehouse) delivery rarely occurs instead parties to the contract much more commonly close out their positions before contract matures (**reverse before maturity**), taking gains or losses in cash.
 - Long Position (purchasing the commodity on delivery date)
 - o **Short position** (commits to delivery of the contract maturity)

CHECK THE WSJ PAGE

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E WALL STREET JOURNAL (9/20/2010)

	Futu	res C	ontr	icts	* 4						, .	-		. 7
	Metal	& Petry	oleum F	intures						Contrac				Open
	1110001		Ças	nbract	e-sit-		Open		Open	High hile			(hg	interest
	Conner-l	Open High (CM	High h	bs.; cents per	Settle	Chq	interest	Dec March/13	768.50 781.00	782.75 795.00	755,00 768,50		-10.75 -10.50	106,001 63,207
	Sept	353,50	353.80	349.00	349.60	-1.75	1,658			00 bug cents p				
	Dec Gold (CN)		355.55	349,45	350.45	-1.75	92,433	Dec March/11	773.50	790.00	764.00 774.00		-6.25 -6.50	28,792 17,774
Ex 5.	Sept Circ	1281.70	1282.00 A	1279.30	1279.00	3.40	151			IE)-50,000 ibs	; cents pe	erib.		
EX 2.	Oct	1276.90	1283.70	1274,50	1279,30	¥ 3,40 3,30	30,517	Sept Nov	111.375 111.850		110.075		-1.175 -1.400	2,260 12,569
	Dec Feb'11		1285.20 A 1286.70 A		1280.50	3.30	398,926 27,782			40,000 lbs::ca			~1.400	12,509
	April	1283.50	1288.20	1282.50	1284.00	3.30	17,149	Oct	99,050	99.050	98.100	98.150	-1.250	71,804
)ec		1293.50		1290,46	3.30	15,548	Dec Moor-Lo	101.250	101.350 40,000 lbs.; ce	100.550		-1.350	149,787
	Sept	TANK LINE	***	Spertrayaz.	1632.00	10.10	0	Oct	77,800	78.775	77.500	78.525	.825	42,699
. 4	.Oct	1619.90	1634.40	1617.00	1632.00	10.10	20,894	Dec Deck-Det	75.950		75.725	76.775	.825	95,685
	Sept	2090.0	2090.5	ntspertroyou 2074.0	2077.7	-1.3	903	Feb	iles (CME)	-40,000 lbs.; c 108.500	ents per I		.500	10
	Dec		2100.0	2072.0	2080.3	-1.3	102,925		(CME)-110	.000 bd.ft., \$ p	er 1,000	bd.ft.		ı
	Crude Oil	i, Light S 73.59	weet (NY) 75,45	M)-1,000 bbls 73.32	;\$perbbi. 74.86	1.20	65,538	Nov Jan'11		227.00 245.20	216.50 239.10	222.00 240.50	-	6,914 1,586
Ex. 4	Nov	74.82	76.77	74.58	76.19	1.27	350,380			lbs., cents pe		240.50		1,500
	∍Dec Jan'11	76.67 78.12	78.34 79.62	76.16 77.49	77.80 79.09	¥ 1.13 1.01	219,057 80,101	Sept	16.29	16.30	16.27	16.30	~.01	5,071
	Dec	83.17	84.34	82.42	83.87	0.79	124,486	Oct Cocoa (tr	16.25 F-US)-10:	16.49 ▲ netric tons; \$:	16.20 perton	16.42	.24	5,191
	Dec'12	85.18	86.37	84.76	85.97	0.57	81,422	Dec	2,737	2,769	2,695	2,716	-30	65,633
	Oct Oct	2.1052		000 gal;\$per 2,0907	2.1394	.0402	49,524	March'11		2,788 500 lbs.; cent:	2,722	2,742	-31	28,924
	Nov -	2.1159	2.1695	2.1072	2.1549	.0377	70,681	Sept .	184.50		182.70	180.55	-7.30	97
	Gasoline Oct		1.9724	ر\$;اهو 42,000 1,9 1 51	1.9496	.0304	53,074	Dec	190.00		180.95	181.95	-7.35	90,229
	Nov		1.9700	1.9138	1.9480	.0291	80,906	Oct Oct	orid (RCE- 24.88	US)-112,000 I ZS.60 ▲	bs.; cents 24.17	perib. 24.29	32	95,729
				MBtu;\$peri	MMBtu. 3,822	202	00.466	March/11	23.40	23.95	22.93	23.68	17	275,909
	Oct Nav	3.970 4.169	3.981 4.169	3.806 3.990	4,005	202 198	99,466 204,693	Sugar-D	omestic() 37.30	CE-US)-112,0 38,85	00 lbs.; cc 37.30	ents per lb. 38.83	17	1.354
	Dec	4.361	4.387	4.233	4.243	177	73,447	Jan'11	37.00	37.00	35.50	36.68	32	2,867
	Jan'11 March	4.546	4.551 4.491	¥ 4.404 ¥ 4.345	4,422 4,364	152 144	100,210 54,065			000 lbs.; cent		100.27	3.76	345
	April	4,400	4.418	y 4.272	4.292	128	56,723	Oct Dec		101.50 ▲ 101.98 ▲	99,70 98,75	100.37 99.37	2.76	345 148,796
E×2	Agricul	lture Fr	utures					Orange J		US)-15,000 lbs	u; cents p			
	Corn (CBT			rhin -				Nov Jan'11	149.60 151.40		149.00 150.80	150.40 152.10	.50 .50	17,806 6,334
	Dec	513.25	523.75	507.50	508.25	-5.00	785,800	4			******	******		4,254
			£ 535.50 و\$;.leg00		521.25	-4.50	279,792			Futures				
	Oct	2.162			2.149	.002	385		131-310 1	BT)-\$100,000 32-040		132-010	16.0	11,816
	Dec	1.990	1.995		1.976	002	1,940	Dec	130-050 1	30-230	129-310	130-200	17.0	641,629
	Dec (CB)	1)-5,000 bi 358.75	u.; cents pe 368.50 ▲	rbu. 354.50	359.00	3.00	10,157		Notes (C 125-150 1	BT)-\$100,000;		s of 100% 125-165	9.0	29.460
		365.00	372.50 ▲	357.50	361.00	2.00	1,805		124-055 1			124-130	8.5	1,596,898
		5 (CBT)-5, 1069.00	000 bu; cei ingo so	ntsperbu. 1068.25	1084.50	15.50	302,912	5 Yr. Trea	sury Not	es (CBT)-\$10	0,000; pts	32nds of 10		
			1109.50 A		1094.50	16.25	104,274	Sept Dec	120-235 1 119-292 1	20-285	120-210	120-267 119-315	3.2 2.2	17,550 867,122
				s; \$ per ton.	254.40			2 Yr. Trea	sury Not	es (CBT)-\$200	0,000; pts	32nds of 10	0%	
	Oct Dec	303.60 306.90	317,40	303.30 306.90	305,10 310,20	1.40 1.70	23,428 128,070	Sept Dec	109-245 1 109-187 1	09-252 1 09-200 1		109-250 109-190	.5 .5	4,231 699,036
		Oll (CBT)	-60,000 lbs	, cents per ib.						ds (CBT)-\$5,				099,030
	Oct Dec	41.91	42.86 43.30	41.91 42.30	42.65 43.05	.74 .75	32,436 173,488	Sept	99.808	99.810	99.805	99.808	.001	56,524
				eents per cwt		.,,	27.3,400	Nov 1 Month	99.810 Libor (CM)	99,815 E)-\$3,000,000	99.810 ots of 10	99.810	***	89,093
	Nov	1205.50	1237.00	1195.00	1225.50	17.50	13,202	Oct	99.7275 9	9.7325	99.7275	99,7300	.000	6,915
	Jan'11 Wheat (C	1250.50 : BTD-5 000		1221.50 borbu	1252.50	18.50	2,140		99.7200 9		99.7200	99.7200	.0025	12,405
	Dec	738.50	757.00	729.03	731.75	-7.50	263,552		99.6700 9	1,000,000; pts 9.6800 ▲ 9	99.6625	99.6750	.0075	75,254
	March'11			758.00	761.00	-7.25	78,983	Dec	99.5950 9	9.6150	9.5850	99.6050	.0150	1,079,506
	Wheat (K	A.J-5,000 B	uu cents p	er ou.				March'11	59.5250 9	9.5400 9	99.5150	99.5300	.0050	1,131,489
	friance -	-						The Committee of the Co						

Example 2 Corn – 5,000 bushels Price: cents per bushel

Expiration dates: December and March 2011

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The Dec 2010 maturity corn contract open during the day at a future price of 513.25 per bushel. The highest during the day was 523.75 and lowest 507.50 and the settlement price were 508.25 or 5 cents lower than the opening price. The open interest or the number of outstanding contracts was 785,800.

The trader holding the long position, that is, the person who will purchase the good, profits from price increases at maturity. Suppose that when the contract matures in December, the price of corn turns out to be 518.25 per bushel. The long position trader who entered the contract at the futures price of 508.25 cents 9/20/2010 – earns a profit of 10 cents per bushel. The eventual price is 10 cents higher than the originally agreed-upon futures price. As each contract calls for delivery of 5,000 bushels – the profit to the long position equals $$5,000 \times .10 = 500 per contract. The short position loses 10 cents per bushel. The short position's loss equals the long position's gain.

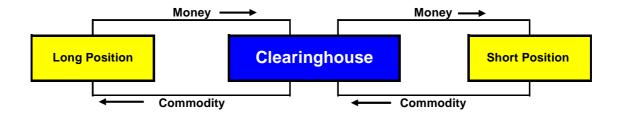
Profit for long = Spot price at maturity - Original futures price Profit to short = Original futures price - Spot price at maturity.

Existing Contracts

- Agriculture Futures
- Metals and Minerals
- Foreign Currencies
- Financial Futures (fixed Income and Equity indices)

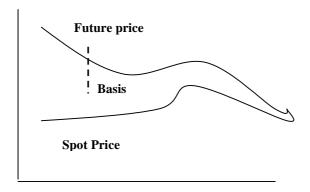
History / Mechanics

- 10 years ago: "trading pit" for each contract voice and hands
- Electronic platform
 - o Europe with Eurex
 - o CBOT / BME Globex
- Clearinghouse once it's agreed seller and buyer settle through the clearinghouse provides liquidity



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- Marking to Market (The daily settlement of obligations on futures positions)
- Original Margin: Each trader establishes a margin account (both Long and short trader) backed by treasury bills/cash to make sure the cash is there. i.e. if the initial margin for corn is 10%, the trader must post (looking at the WSJ prices) 50.825 cents x 5,000 = \$2,541.25 per contract on the margin account.
- Maintenance margin / maintenance Margin: On a daily basis they debit/credit the account to maintain 5% cushion (this margin could be different than the original margin).
- Convergence property: The convergence of futures prices and spot prices at the maturity of the futures contract As a maturity contract calls for immediately delivery, the futures price on that day must equal the spot price.



Example 3 - Marking to Market and Future Contract Profits):

Assume the current futures price for silver for delivery five days from today is \$12.10 per ounce. Suppose that over the next five days, the futures price evolves as follows:

Futures Day Price			Profit (Loss) per Ounce	x 5, our	ly ceeds 000 nces / ntract	Cumulative		
0	Today	\$12.10						<u> </u>
1		12.20	\$0.10	\$	500.00	Credit	\$	500.00
2		12.25	\$0.05	\$	250.00	Credit	\$	750.00
3		12.18	(\$0.07)	\$	(350.00)	Debit	\$	400.00
4		12.18	\$0.00	\$	-		\$	400.00
5	Delivery	12.21	\$0.03	Sum = \$	150.00 550.00	Credit	\$	550.00

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Cash Vs Actual Delivery

Cash Settlement: The cash value of the underlying asset (rather than the asset itself) is delivered to satisfy the contract (S&P index for example) – *delivering every stock from S&P will be impractical*.

FUTURES MARKET STRATEGIES –

Hedging & Speculation

Hedging and speculation are two polar uses for future markets. A speculation uses a futures contract to profit from movements in future prices, a hedger to protect against price movements.

Example 4

Consider an oil distribution planning to sell 100,000 barrels of oil in December that wishes to hedge against a possible decline in oil prices. Because each contract calls of 1,000 barrels, it would sell 100 contracts. Any decrease in prices would then generate a profit on the contracts that would offset the lower sales revenue from the oil.

Using the WSJ prices, suppose that the only three possible prices for oil December (stay at \$77.80 and up/down \$3 from there).

Revenue from oil sales
+ Profit on futures
Total Proceeds

,	Oil Prices in March, Pt						
,	74.80	77.80	80.80				
100,000	7,480,000	7,780,000	8,080,000				
100,000	300,000	0	(300,000)				
,	7,780,000	7,780,000	7,780,000				

Basis Risk and Hedging

The basis is the difference between the futures price and spot price.

The convergence property implies that

$$Sr - K = basis or K - Sr = 0$$

Basis Risk is the <u>risk</u> associated with imperfect <u>hedging</u> using <u>futures</u>. It could arise because of the difference between the asset whose price is to be hedged and the asset underlying the <u>derivative</u>, or because of a mismatch between the expiration date of the <u>futures</u> and the actual selling date of the asset.

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Under these conditions, the <u>spot price</u> of the asset, and the futures price, do not converge on the expiration date of the future. The amount by which the two quantities differ measures the value of the basis risk. That is,

Basis = Spot price of hedged asset - Futures price of contract

Example 5 Speculating on the basis:

Investor holding 100 ounces of gold, who is short one gold futures contract. Suppose that gold today sells for \$1,250 an ounce, and the futures price for December delivery is \$1,280 an ounce (WSJ). Therefore, the basis is currently \$30 (\$1,280 - \$1,250). Tomorrow, the spot price might increase to \$1,260, while the futures price increases to \$1,285, so the basis narrows to \$35 (\$1285 - \$1,250). The investor's gains and losses are as follows:

Gain on holdings of gold (per ounce): \$1,260 - 1,250 = \$10Loss on gold futures position (per ounce): \$1,285 - 1,280 = \$5

An investor gains \$10 per ounce on the gold holdings, but loses \$5 an ounce on the short futures position. The net gain is the decrease in the basis, or \$5 an ounce.

Optimal Hedge Ratio:

The **Hedge Ratio** is the ratio of the size of the position taken in futures contracts to the size of the exposure

$$h = p*(\sigma Sr / \sigma K)$$

Example 6:

A company knows that it will buy 1 million gallons of jet fuel in three months. The standard deviation of the change in the price per gallon of jet fuel over a 3-month period is calculated 0.032 (3.2%). The company chooses to hedge by buying futures contracts on heating oil. The standard deviation of the change in the futures price over 3-month period is 0.040 (4.0%) and the coefficient of correlation between the 3-month change in the price of jet fuel and 3-month change in the futures price is 0.8. The optimal hedge ratio is therefore:

 $0.8 \times (0.032 / 0.040) = 0.64.$

One heating oil futures contract is on 42,000 gallons. The company should therefore buy

 $0.64 \times (1,000,000 / 42,000) = 15.2$

Contracts (~15 contracts)