# TYSON FOODS, INC. (TSN)



## **Market Data**

Market Cap (intraday)	22.03B
Enterprise Value (8/13/18)	42.63B
Enterprise Value/ EBITDA	10.68

# Financial Summary (8/18)

Revenues	40.2B
EBITDA	3.99B
Net Income	3.34B

# **Financial Analysis**

## **Solvency Ratios**

LTD/Total Capitalization	55.2%
EBITDA/ Interest (Coverage)	8.46x
LTD/EBITDA	3.35x

#### **Profitability Ratios**

Gross Margin	38.5%
EBITDA Margin	13.7%
EBIT Margin	7.7%
Return on Assets (ROA)	4.8%
Gross Return on Assets	8.1%
Return on Equity (ROA)	15.8%

\$59.88 – BUY

### **Valuation Methodology**

Method #1	\$ 59.88
Method #2	\$ 88.52
Method #3	\$ 92.85
Average of Methods	\$ 80.42





### **Profile**

Tyson Foods, Inc., together with its subsidiaries, operates as a food company worldwide. It operates through four segments: Chicken, Beef, Pork, and Prepared Foods. The company raises and processes chickens into fresh, frozen, and value-added chicken products; processes live fed cattle and live market hogs; and fabricates dressed beef and pork carcasses into primal and sub-primal meat cuts, as well as case ready beef and pork, and fully-cooked meats. Tyson Foods, Inc. offers its products primarily under the Tyson, Jimmy Dean, Hillshire Farm, Ball Park, Wright, State Fair, ibp, Van's, Sara Lee, Chef Pierre, Aidells, Gallo Salame, and Golden Island brands. The company sells its products through its sales staff to grocery retailers, grocery wholesalers, meat distributors, warehouse club stores, military commissaries, industrial food processing companies, chain restaurants or their distributors, live markets, international export companies, and domestic distributors, as well as through independent brokers and trading companies. Tyson Foods, Inc. was founded in 1935 and is headquartered in Springdale, Arkansas.

## **Financial Analysis**

FY 17 vs. FY 16

#### **Operations:**

- Net sales for FY17 are \$38.15B an increase of 3.15% compared to \$36.95B in FY16. The increase is due to continuously expending business and investments into new opportunity.
- COGS slightly increased from 32.2B in FY16 by 2% to 32.95 in FY17. This increase is in line with the expansion as this is a food business and is relying on purchase and sale.
- Operating Expenses increased as well by 3.76% from \$1.86B in FY16 to \$1.93B in FY17 as new sites and equipment had to be purchased to accommodate the growing business.
- Because of the above, Operating income increased from \$2.87B in FY16 to \$3.22B in FY17
- Tyson Foods Inc EBITDA grew while Revenue increased by 2.84 %, this led to improvement in Company's EBITDA Margin to 10.45 %.

#### **Cash Flows:**

- OCF Increased in FY17 due to increased income in FY17 as described above.
- Capex totaled \$1.07Bin FY17 which is 60% higher than observed in FY16.
- With new investments Financing Activities in FY17 used up mode cash then in FY16. The change in significant going from \$.6B in FY16 to \$4.2B in FY17.
- As a result of the above, change in cash outflow decreased and even though stayed negative at \$31 in FY17 it had appositive change from -\$339 in FY16

#### Leverage:

- The total debt increased from \$12.5B in FY16 to \$19.5B in FY17 and leverage increased from
   3.50x to 4.96x due to higher debt and more or sell flat EBITDA
- Interest coverage ratio slightly increased to 18.20x in FY17 from 15.11x in FY16 due to flowered interest expense and increased EBITDA in FY17
- Total Debt/Capitalization increased from 56.6% in FY16 to 64.9% in FY17 and is by roughly 10% higher than historical number.

# **Ratio Analysis**

Tyson Foods, Inc. Ratio Analysis									
1						1			
PERIOD ENDING	8 Year Average	30-Jun-18	30-Sep-17	31-Dec-07	31-Dec-06	30-Jun-18	31-Mar-18	30-Dec-17	30-Sep-17
EBITDA (Operating Income +		3,987,000	3,932,000	1,140,000	1,170,000	1,052,000	813,000	1,172,000	
Depreciation+Non Rec. Exp)									
Liquidity Ratios Current Ratio	0.88x	0.49x	0.50x	0.87x	0.74x				
Accounts Receivable Turnover			0.50x 23.79x	9.99x	0.74x 10.08x				
Accounts Receivable Turnover	16.15x	24.61x	23.79X	9.99X	10.08X				
Solvency Ratios									
LTD / Total Capitalization	55.2%	60.5%	64.9%	63.4%	46.7%				
EBITDA / Interest (Interest Coverage)	8.46x	41.10x	18.20x	6.79x	4.80x				
LTD / EBITDA	3.35x	4.77x	4.96x	3.15x	2.25x				
D1D ) D311D11	3.334		1.5 0.1	3.232	D.D.J.				
Profitability Ratios									
Gross Margin	38.5%	12.9%	13.6%	28.1%	27.3%				
EBITDA Margin	13.7%	9.9%	10.3%	18.5%	19.6%				
EBIT Margin	8.0%	7.8%	8.4%	14.6%	11.1%				
Return on Assets (ROA)	4.8%	12.4%	8.6%	5.7%	8.4%				
Gross Return on Assets	8.1%	12.2%	12.8%	9.5%	14.4%				
Return on Equity (ROE)	15.8%	30.2%	21.6%	21.3%	26.0%				
Trend Analysis Ratios									
Revenue Growth	61.9%	5.1%	3.7%	2.9%					
REVPAR Growth									

# **Projection Analysis**

Income Statement	. ===				Project	10115	
	LTM						
PERIOD ENDING	30-Jun-18	10-year Average	Operating Assumpt. Input	30-Sep-18	30-Sep-19	29-Sep-20	29-Sep-2
					•		
Total Revenue	40,198,000			39,407,800	42,560,424	45,539,654	47,816,63
Cost of Revenue	35,011,000			25,615,070	27,664,276	29,600,775	31,080,81
Gross Profit	5,187,000			13,792,730	14,896,148	15,938,879	16,735,82
Total Operating Expenses	2,067,000			11,034,184	11,916,919	12,751,103	13,388,65
EBIT	3,120,000			2,758,546	2,979,230	3,187,776	3,347,16
Interest Expense	97,000			329,080	320,651	303,774	286,89
EBT	3,023,000			2,429,466	2,658,579	2,884,001	3,060,26
Income Tax Expense	(317,000)			655,956	717,816	778,680	826,27
Net Income	3,340,000			1,773,510	1,940,763	2,105,321	2,233,99
Income Statement Assumptions							
Revenue Growth	5.07%	56.22%		3.00%	8.00%	7.00%	5.00%
Gross Margin	12.90%	35.13%	35.00%	35.00%	35.00%	35.00%	35.00%
Operating Exp as % of Revenue	5.14%	25.46%	28.00%	28.00%	28.00%	28.00%	28.00%
Tax as % of EBT	-10.49%	6.43%	27.00%	27.00%	27.00%	27.00%	27.00%
Other Assumptions % of Revenue							
Depreciation	867,000			1,576,312	1,702,417	1,821,586	1,912,665
Capex	1,174,000			1,970,390	2,128,021	2,276,983	2,390,832
Depreciation	2.16%	3.18%	4.00%	4.00%	4.00%	4.00%	4.00%
Capital Expenditures	2.10%	4.56%	5.00%	5.00%	5.00%	5.00%	5.00%
Debt Schedule							
Short Term Debt	10,160,000						
Long Term Debt	8,852,000						
Total Debt Outstanding	19,012,000			18,525,000	17,550,000	16,575,000	15,600,00
Increase/Decease	19,012,000		5.00%	(975,000)	(975,000)	(975,000)	(975,000
Interest Payment			1.73%	329,080	320,651	303,774	286,89
Ratio Analysis - Assumptions							
	30-Jun-18			30-Sep-18	30-Sep-19	29-Sep-20	29-Sep-2
EBITDA	3,987,000			4,334,858	4,681,647	5,009,362	5,259,83
Trend Analysis							
Revenue Growth	5.07%			3.00%	8.00%	7.00%	5.00%
Solvency Ratios (Leverage Manager	nent Ratios)						
Total Debt / EBITDA (Incl. CPLTD)	4.77x			4.27x	3.75x	3.31x	2.97
EBITDA / Interest Coverage Ratio	41.10x			13.17x	14.60x	16.49x	18.33
EBIT / Interest Coverage Ratio	32.16x			8.38x	9.29x	10.49x	11.67
Profitability Ratios							
Gross Margin %	12.90%			35.00%	35.00%	35.00%	35.00%
EBITDA Margin %	9.92%			11.00%	11.00%	11.00%	11.00%
- 3	7.76%			7.00%	7.00%	7.00%	7.00%

## **Projection Analysis Assumptions**

#### Revenue:

• Total revenue growth ranges from 3.7% to 7.076% from FY06 to FY17 with average annual growth of 5.06% within the same timeframe. Projecting total revenue growth to stay at over 3% in upcoming years.

#### **EBITDA:**

EBITDA margin will improve from 9.92% to 11% due to all the positive changes within the Tyson Food and its subsidiaries which will in turn cause margin improvement. Base case assumes flat gross margin at 11% over the tenor.

• Operating expenses to grow at 5.07% from 2017. Projections conservatively forecast \$10 -12 MM of cost savings over time for Tyson foods over the other food industries that deal within the same realm.

### Other Assumptions:

Capital expenditures are bit higher but overall within historical levels at around 5.2% of sales with moderate working capital requirements.

#### Results:

- Even though I have learned a whole lot from this class, I certainly do not feel that the knowledge that we received over the past 4 weeks is sufficient enough to be able to draw conclusions in such a sophisticated way. I strongly believe that more time and practice in addition to your ability and teaching style would shape us into real analysts.
- Financial analysis is not an easy task and if given enough effort and thorough understanding is a great tool in every situation and must be in the arsenal of every business major student.
- After running the analysis and looking at the results I strongly believe that Tyson Foods has strong financials and a boundless upcoming, and I would suggest buying the stock as it is showing growth and will do even better in the future.

	Symbol	Stock Price (as of 8/13/18) \$ 59.88	Stocks Outstanding (\$000) 295,920	SP*SO = EQ  Equity Value (8000)  17,719,680	D  Debt (ST<) (\$000)  19.012.000	Cash (\$000)	EQ + D - C = EV  Enterprise Value (\$000) 36,561,690				
Company Tyson Foods, Inc.  Tyson Food's EV  METHOD #2 - EBITDA Mu Tyson Foods, Inc.  Company B&C Foods Inc Cal-Maine Foods Inc	36,561,690  Iltiples  Symbol	Stock Price (as of 8/13/18)	Stocks Outstanding (\$000) 295,920	Equity Value (\$000)	Debt (ST<) (\$000)	Cash (\$000)	Enterprise Value (\$000)				
Tyson Foods, Inc.  Tyson Food's EV  METHOD #2 - EBITDA Mu  Tyson Foods, Inc.  Company B&G Foods Inc Call-Maine Foods Inc	36,561,690  Iltiples  Symbol	(as of 8/13/18)	Outstanding (\$000)  295,920	(\$000)	(ST<) (\$000)	(\$000)	Value (\$000)				
Tyson Foods, Inc.  Tyson Food's EV  METHOD #2 - EBITDA Mu  Tyson Foods, Inc.  Company B&G Foods Inc Call-Maine Foods Inc	36,561,690  Iltiples  Symbol		295,920								
Tyson Food's EV  METHOD #2 - EBITDA Mu  Tyson Foods, Inc.  Company B&C Foods Inc Cal-Maine Foods Inc	36,561,690  Iltiples	SP									
METHOD #2 - EBITDA Mu Tyson Foods, Inc.  Company B&G Foods Inc Cal-Maine Foods Inc	Iltiples	SP									
Tyson Foods, Inc.  Company  B&G Foods Inc  Cal-Maine Foods Inc	Symbol	SP									
Company B&G Foods Inc Cal-Maine Foods Inc		SP									
B&G Foods Inc Cal-Maine Foods Inc			SO	SP * SO = EQ	D	C	EQ + D - C = EV	Е	EV/E		
B&G Foods Inc Cal-Maine Foods Inc		Stock Price	Stocks Outstanding	Equity Value	Debt (ST<)	Cash	Enterprise Value	EBITDA	EBITDA Multiple De		
	BGS	(as of 8/13/18) \$ 31.00	(\$000) 65,930	(\$000) 2,043,830	(\$000) 2,070,000	(\$000) 62,840	(\$000) 4,050,990	(\$000) 325,580	Multiple Be		Lever 6.36
Catavo Growers inc	CALM	\$ 49.68	43,830	2,177,474	6,090	331,020	1,852,544	237,920	7.79x -0.	22x	0.03
Campbell Soup Co	CVGW CPB	\$ 101.90 \$ 41.75	17,570 300,650	1,790,383 12,552,138	21,500 9,840,000	2,380 199,000	1,809,503 22,193,138	74,030 1,980,000	11.21x -0.	04x	0.29 4.97
Conagra Brands Inc Dean Foods Co	CAG DF	\$ 36.87 \$ 8.68	391,640 91,350	14,439,767 792,918	3,820,000 856,960	128,000 25,430	18,131,767 1,624,448	1,500,000	12.09x 0.		2.55
General Mills Inc	GIS	\$ 45.80	593,370	27,176,346	15,820,000	399,000	42,597,346	3,340,000	12.75x 0.	77x	4.74
Kellogg Co Kraft Heinz Co	K KHC	\$ 71.51 \$ 59.52	346,670 1,220,000	24,790,372 72,614,400	9,070,000 34,170,000	257,000 3,370,000	33,603,372 103,414,400	3,010,000 8,120,000		29x 73x	3.01 4.21
Tyson Foods, Inc.	TSN	\$ 59.88	295,920	17,719,690	19,012,000	170,000	36,561,690	3,932,000 Average	9.30x 0.	93x 41x	4.84
EBITDA * Average Multiple	3,932,000	11.45x						Excl. Outlier	11.45x e high and low)		
Tyson's EV	45,037,503										
METHOD #4 - Discount Co	ash Flow	Valuation An	alysis								
		Amount	% Cap	Return/Inter	After Tax	WACC					
Market Value of Equity (Trading) Total Debt Total Capital		17,719,690 19,012,000 <b>36,731,690</b>	48.2% 51.8% <b>100.0</b> %	10.02% 1.73%	10.02% 1.26%	4.83% 0.65% <b>5.49%</b>					
6-year Treasury Note =		1.65%				51070					
Historical Market Premium =		9.00%									
Company Beta = Historical Tax Rate =		0.93x 27.00%									
Tyson Foods, Inc.		year (n) =	1	2	3	4	5	6			
4	ojected (yr1-yr Assumptions	Input Actual 30-Jun-18	30-Sep-18	30-Sep-19	29-Sep-20	29-Sep-21	EXIT YEAR 30-Sep-22	30-Sep-2			
Revenues Revenue Growth Assumptions		40,198,000	41,403,940 3.0%	42,646,058 3.0%	43,925,440 3.0%	45,243,203 3.0%	46,600,499 3.0%	48,646,352 4.49			
Cost of Revenues (CoGS)	65.0%	(35,011,000)	(26,912,561)	(27,719,938)	(28,551,536)	(29,408,082)	(30,290,325)	(31,620,129			
Operating Expenses EBIT	28.0%	(2,067,000) 3,120,000	(11,593,103) 2,898,276	(11,940,896) 2,985,224	(12,299,123) 3,074,781	(12,668,097) 3,167,024	(13,048,140) 3,262,035	(13,620,979 3,405,245	5		
Less Taxes / % of EBIT Plus Depreciation	27.0% 4.0%	(842,400) 867,000	(782,534) 1,656,158	(806,010) 1,705,842	(830,191) 1,757,018	(855,097) 1,809,728	(880,749) 1,864,020	(919,416 1,945,854			
Less Capex	4.0% 5.0%	(1,174,000)	(2,070,197)	(2,132,303)	(2,196,272)	(2,262,160)	(2,330,025)	(2,432,318	3)		
Cash Flow		1,970,600	1,701,702	1,752,753	1,805,336	1,859,496	1,915,281	1,999,365			
EBITDA		3,932,000	4,554,433	4,691,066	4,831,798	4,976,752	5,126,055	5,351,099			
Terminal Value EBITDA Multiple Method	Assumptions 11.45x						58,714,322				
Perpetuity Method	11.45X 5.49%						36,433,273				
Average Less Debt Outstanding (at Exit)							47,573,797 (14,259,000)				
Plus Cash (at Exit)							-				
Equity Value at Terminal							33,314,797				
Equity Cash Flows			1,701,702	1,752,753	1,805,336	1,859,496	35,230,078				
PV Table Present Va	alue of Equity		0.90893 1,546,721	0.82615 1,448,030	0.75091 1,355,636	0.68252 1,269,137	0.62036 21,855,231				
Total Present Va		27,474,754 19,012,000 (170,000)	1,040,721	1,440,030	1,000,000	1,203,137	21,000,231				
Tyson Foods' EV	2000 OdSII #	46,316,754									
ENTEPRISE VAL	.UATIC	N ANAL	YSIS								
Tyson Foods Inc	•										
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Method #1 - Current Market	Price	36,561,	690	Debt 19,012,0		170,000	Eq Va	719,690	Shares Outs 295,920		59.8
Method #2	I IICE	45,037,		19,012,0		170,000		195,503	295,920		88.
Method #4		46,316,		19,012,0		170,000		474,754	295,920		92.8